

State of Massachusetts  
OFF20 Contract  
MJ Industries

\$1 - \$5,000	32%
\$5,001 - \$15,000	43%
\$15,001 - \$30,000	50%
\$30,001 - \$50,000	53%
\$50,001 - \$100,000	56%
\$100,000 and Greater	60%

Labor installation rate: \$52.50